

Annual Marketing Plan: Platinum & Diamond Agents

Please plan your marketing with your Advisor. Check all items you would like to include in your marketing plan.

- Monthly marketing items will be sent to agent's complete SOI database.
- Evidence of Success (EOS) is sent once per month if applicable. It consists of all the properties currently listed and/or sold in the previous month.
- December Holiday Card can take the place of a marketing postcard for December marketing if agent chooses.
- When an agent has an event the event marketing can replace the current months marketing
- Anything outside of the marketing plan requested by the agent to the agent's Marketing Coordinator is considered an exception request. Exception requests must be approved by the agent's Advisor and Fusion's Operations Manager. Please allow up to 3 business days for the request to be considered.

Market Statistics
"One Cool Thing"

| Current postcard options. | If you would like to substitute a postcard for an alternative postcard, please choose from the list below and write your selection in the |
|----------------------------|---|
| notes field for that month | |

- 1. Best for the Job
- 2. Pricing Options
- 3. So Much More
- 4. Professionalism Matters
- 5. Not Reality TV
- 6. Client Testimonials
- 7. The Stakes are High

Current letter options. If you would like to substitute a letter for an alternative letter, please choose from the list below and write your selection in the notes field for that month.

- 1. Hire the Best
- 2. Pricing Options
- 3. Marketing Frequency
- 4. CMA Offer
- 5. Who You Hire

| For your Market Statistics Er | nail we can do up to 3 cities. Please fill in your selections below. | | |
|-------------------------------|--|--|--|
| City 1 | ıty 1 | | |
| City 2 | ity 2 | | |
| City 3 | | | |
| Month 1 | | | |
| Story Letter | | | |
| Resume | | | |
| Email Option | Market Statistics "One Cool Thing" | | |
| Notes: | | | |
| Month 2 | | | |
| Postcard - Best for the Job | | | |

Month 3

Notes:

Email Option

EOS - Just Sold

| Postcard - Pricing Options | |
|-----------------------------------|------------------------------------|
| Email Option | Market Statistics "One Cool Thing" |
| EOS - Just Sold | |
| Notes: | |
| Month 4 | |
| Letter - Pricing Options | |
| Postcard - So Much More | |
| Email Option | Market Statistics "One Cool Thing" |
| EOS - Just Sold | |
| Notes: | |
| Month 5 | - |
| Letter - Market Frequency | |
| Email Option | Market Statistics "One Cool Thing" |
| EOS - Just Sold | |
| Notes: | |
| Month 6 | |
| Brochure - All in One | |
| Email Option | Market Statistics "One Cool Thing" |
| EOS - Just Sold | |
| Notes: | |
| Month 7 | |
| Letter - CMA Offer | |
| Postcard -Professionalism Matters | |
| Email Option | Market Statistics "One Cool Thing" |
| EOS - Just Sold | |
| Notes: | |

Month 8

| Postcard - Not Reality TV | |
|--------------------------------|-------------------|
| Email Option | Market Statistics |
| 500 L 10 L | "One Cool Thing" |
| EOS - Just Sold | |
| Notes: | |
| Month 9 | |
| Letter - Pricing Options | |
| Postcard - Client Testimonials | |
| Email Option | Market Statistics |
| | "One Cool Thing" |
| EOS - Just Sold | |
| Notes: | |
| Month 10 | |
| Letter - Who You Hire | |
| Postcard - The Stakes are High | |
| Email Option | Market Statistics |
| | "One Cool Thing" |
| EOS - Just Sold | |
| Notes: | |
| Month 11 | |
| Postcard - Pricing Options | |
| Email Option | Market Statistics |
| | "One Cool Thing" |
| EOS - Just Sold | |
| Notes: | |
| Month 12 | |
| Brochure - All in One | |
| Email Option | Market Statistics |
| | "One Cool Thing" |
| EOS - Just Sold | |
| Notes: | |
| | |

| December Holiday Card Options | Christmas |
|---|---|
| | Happy Holidays |
| | Other |
| | |
| All in One Brochure Options | Pricing Options |
| (Story Letter & Resume Included by Default) | Client Testimonials |
| 20.00.0 | Team Members |
| Notes: | |
| | |
| Terms and Conditions: I have read through | the guidelines and marketing options. I approve all the Marketing selections indicated above. |
| I agree | Date |
| Agent Name | |

Thank you! Once your database is in the Back Office, we will put your Marketing Plan into effect and begin marketing to your Sphere of Influence! Congratulations!

Marketing Coordinator

Advisor